



Ireland's Trade Performance 2004-2011

Year	Merchandise €bn			Services €bn			Total	Total	Overall
	Imports	Exports	Surplus	Imports	Exports	Deficit	Imports	Exports	Surplus
2004	51.105	84.409	33.304	52.625	42.424	-10.201	103.730	126.833	23.103
2005 yearly change	57.465 12.44%	86.732 2.75%	29.267	57.521 9.30%	48.219 13.66%	-9.302	114.986 10.85%	134.951 6.40%	19.965
2006 yearly change	60.857 5.90%	86.772 0.05%	25.915	63.867 11.03%	57.069 18.35%	-6.798	124.724 8.47%	143.841 6.59%	19.117
2007 yearly change	63.486 4.32%	89.226 2.83%	25.740	69.081 8.16%	67.960 19.08%	-1.121	132.567 6.29%	157.186 9.28%	24.619
2008 yearly change	57.585 -9.29%	86.394 -3.17%	28.809	75.617 9.46%	67.947 -0.02%	-7.670	133.202 0.48%	154.341 -1.81%	21.139
2009 yearly change	45.061 -21.75%	84.238 -2.50%	39.177	75.186 -0.57%	67.134 -1.20%	-8.052	120.247 -9.73%	151.372 -1.92%	31.125
2010 yearly change	45.764 1.56%	89.193 5.88%	43.429	80.931 7.64%	73.837 9.98%	-7.094	126.695 5.36%	163.030 7.70%	36.335
Jan-Sep 2010	33.989	66.638	32.649	59.071	54.065	-5.006	93.060	120.703	27.643
Jan-Sep 2011	36.185	69.425	33.240	60.485	57.864	-2.621	96.670	127.289	30.619
Change on 10	6.46%	4.18%	1.81%	2.39%	7.03%	-48%	3.88%	5.46%	10.77%

Table updated on a quarterly basis.

Source: Central Statistics Office (CSO), Merchandise: External Trade, Dec 2011 Release, Services: Balance of International Payments Dec 2011

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Ireland's Top 20 Merchandise Categories in 2010

EXPORTS	€Million	Rank	Percent of Total
Total Exports - Merchandise	89,193		
Of which the following represent the top 20			
Medical & pharm products	24,206	1	27%
Organic chemicals (mainly for pharm sector)	19,064	2	21%
Pacemakers, cds, dvds & other digital media	5,467	3	6%
Softdrink Concentrate	5,462	4	6%
Computers. Computer parts & storage devices	4,516	5	5%
Medical Devices	3,260	6	4%
Electronic Components & integrated circuits	3,080	7	3%
Shannon Free Airport Trade & Unclassified Trade	2,689	8	3%
Chemical materials & products	2,667	9	3%
Meat & meat preparations	2,407	10	3%
Infant foods & other misc. edible products	1,462	11	2%
Dairy Products	1,431	12	2%
Spirits/Whiskey, Beer/Cider & other Beverages	1,117	13	1%
Contact Lenses & other optical goods	1,111	14	1%
General Industrial Machinery & equipment & parts	1,110	15	1%
Petroleum, petroleum products & related materials	949	16	1%
Alumina, zinc & other ores and Scrap Metal	887	17	1%
Telecommunications & sound equipment	829	18	1%
Certain other misc products (incl. Estimates)	644	19	1%
Aircraft engines and parts	623	20	1%

Table updated on a quarterly basis.

Source: CSO, Monthly Release December 2011

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Ireland's Top Services Categories in 2010

EXPORTS	€Million	Rank	Percent of Total
Total Exports - Services	73,837		
Of which the following represent the top 10			
Computer Services	28,186	1	38%
Insurance	7,777	2	11%
Merchanting	7,294	3	10%
Operational Leasing	6,260	4	8%
Financial Services	5,978	5	8%
Other	4,379	6	6%
Transport	3,605	7	5%
Tourism and Travel	3,075	8	4%
Royalties / Licences	1,695	9	2%
Other Trade Related Services	1,211	10	2%

Table updated on a quarterly basis.

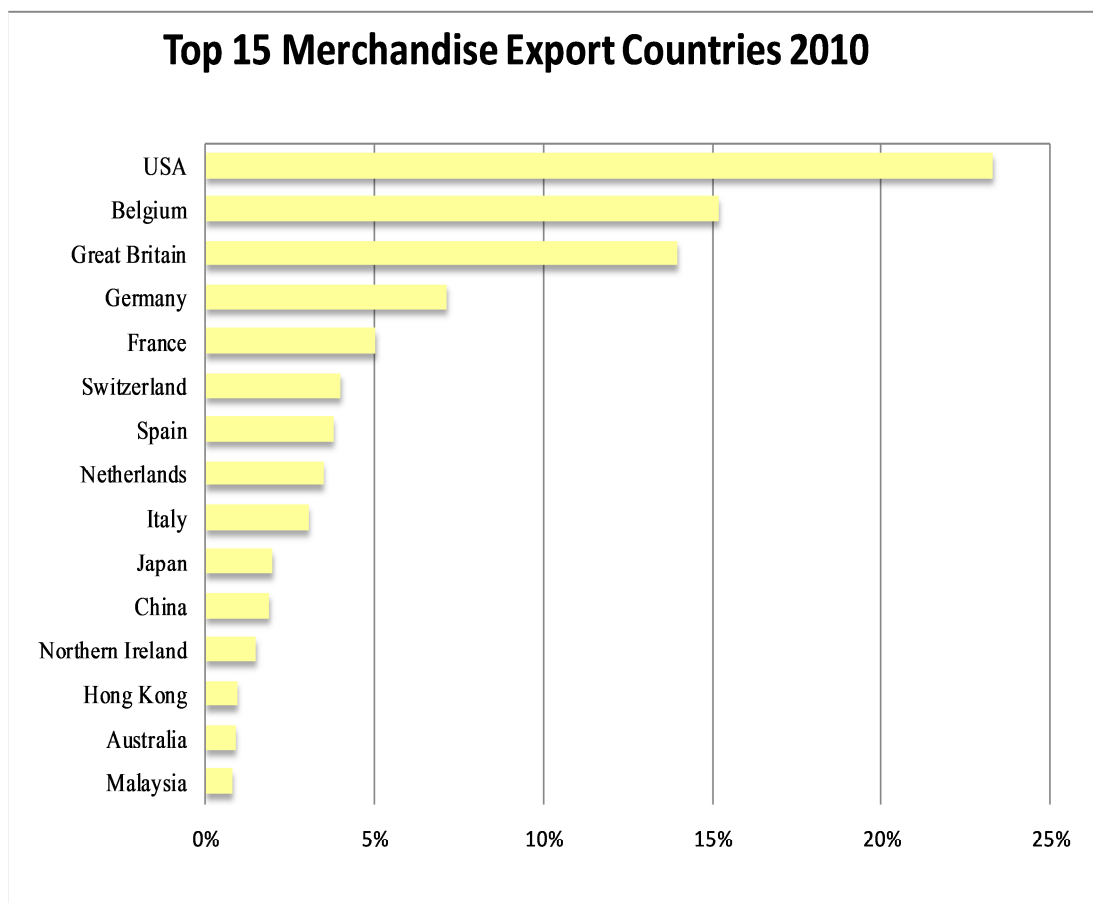
Source: CSO : Service Exports and Imports Sep 2011

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Top 15 Merchandise Export Countries 2010		
Country	(€Million)	% of total
USA	20,761	23%
Belgium	13,531	15%
Great Britain	12,436	14%
Germany	6,354	7%
France	4,482	5%
Switzerland	3,557	4%
Spain	3,359	4%
Netherlands	3,091	3%
Italy	2,709	3%
Japan	1,754	2%
China	1,672	2%
Northern Ireland	1,316	1%
Hong Kong	819	1%
Australia	775	1%
Malaysia	693	1%

Source: CSO, Monthly Release December 2011

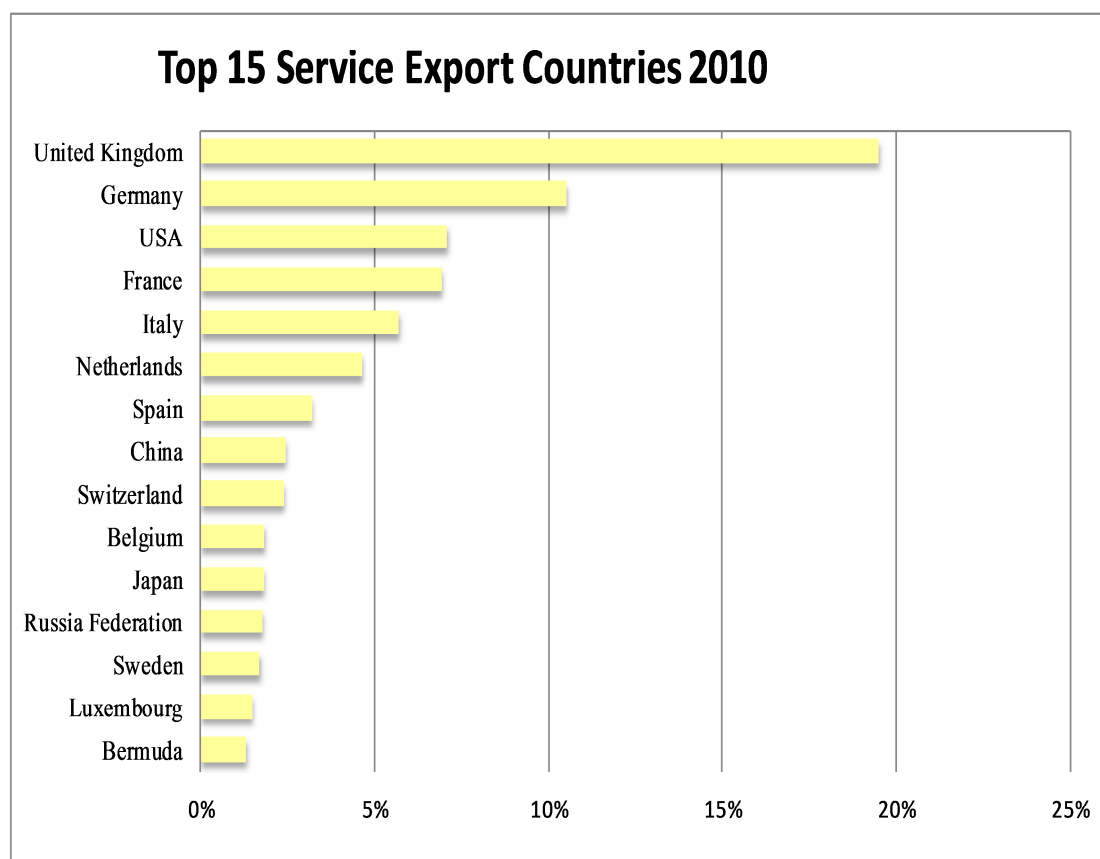
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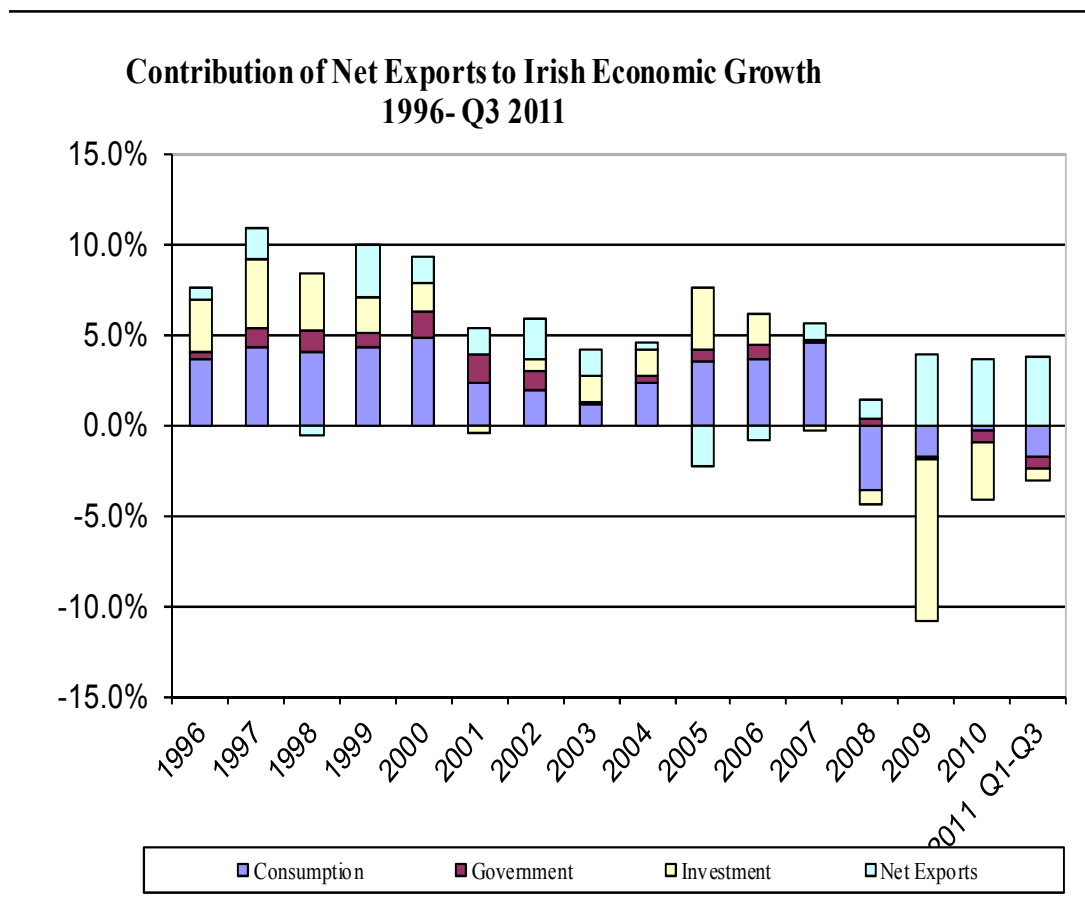
Top 15 Service Export Countries 2010		
Country	(€Million)	% of Total
United Kingdom	14,395	19%
Germany	7,760	11%
USA	5,234	7%
France	5,109	7%
Italy	4,204	6%
Netherlands	3,422	5%
Spain	2,350	3%
China	1,790	2%
Switzerland	1,752	2%
Belgium	1,342	2%
Japan	1,323	2%
Russia Federation	1,300	2%
Sweden	1,252	2%
Luxembourg	1,081	1%
Bermuda	960	1%

Source: CSO Service Exports and Imports Sep 2011

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Contribution of Net Exports to Irish Economic Growth, 1996- 2011Q1+Q2+Q3					
	Consumption	Government	Investment	Net Exports	GDP
1996	3.6%	0.5%	2.9%	0.6%	7.6%
1997	4.2%	1.1%	3.7%	1.8%	10.9%
1998	4.1%	1.1%	3.3%	-0.6%	7.8%
1999	4.2%	0.9%	1.9%	2.9%	9.9%
2000	4.8%	1.4%	1.5%	1.5%	9.3%
2001	2.3%	1.6%	-0.5%	1.4%	4.8%
2002	1.9%	1.1%	0.6%	2.3%	5.9%
2003	1.1%	0.1%	1.5%	1.4%	4.2%
2004	2.2%	0.4%	1.5%	0.3%	4.5%
2005	3.5%	0.7%	3.4%	-2.3%	5.3%
2006	3.6%	0.9%	1.7%	-0.8%	5.3%
2007	4.5%	0.1%	-0.4%	0.9%	5.2%
2008	-3.7%	0.3%	-0.7%	1.1%	-3.0%
2009	-1.7%	-0.1%	-9.0%	3.9%	-7.0%
2010	-0.4%	-0.7%	-3.1%	3.7%	-0.4%
2011 Q1-Q3	-1.8%	-0.6%	-0.7%	3.8%	0.7%



GDP at Constant Market Prices chainlinked annually and referenced to 2009

Key Exchange Rate Fluctuations which may impact Trade Trends

<i>Euro (€) against Dollar (\$)</i>					
<i>Year on Year Rate Fluctuations</i>			<i>Year To Current Rate Fluctuations</i>		
1999	1.07		1999	Dec 2011	23%
2000	0.92	-14%	2000	Dec 2011	43%
2001	0.90	-2%	2001	Dec 2011	46%
2002	0.94	4%	2002	Dec 2011	40%
2003	1.13	20%	2003	Dec 2011	17%
2004	1.24	10%	2004	Dec 2011	6%
2005	1.24	0%	2005	Dec 2011	6%
2006	1.26	2%	2006	Dec 2011	5%
2007	1.37	9%	2007	Dec 2011	-4%
2008	1.47	7%	2008	Dec 2011	-10%
2009	1.39	-5%	2009	Dec 2011	-5%
2010	1.33	-4%	2010	Dec 2011	-1%
2011	1.39	5%	2011	Dec 2011	-5%
Monthly Ave for Dec 2011	1.32				

Source: Central Bank - Rates shown are Yearly Averages or Monthly Average Rates as appropriate

<i>Euro (€) against Pound Sterling (£)</i>					
<i>Year on Year Rate Fluctuations</i>			<i>Year To Current Rate Fluctuations</i>		
1999	0.66		1999	Dec 2011	27%
2000	0.61	-8%	2000	Dec 2011	38%
2001	0.62	2%	2001	Dec 2011	35%
2002	0.63	2%	2002	Dec 2011	33%
2003	0.69	10%	2003	Dec 2011	22%
2004	0.68	-1%	2004	Dec 2011	24%
2005	0.68	0%	2005	Dec 2011	24%
2006	0.68	0%	2006	Dec 2011	24%
2007	0.68	0%	2007	Dec 2011	24%
2008	0.80	18%	2008	Dec 2011	5%
2009	0.89	11%	2009	Dec 2011	-6%
2010	0.86	-3%	2010	Dec 2011	-2%
2011	0.87	1%	2011	Dec 2011	-3%
Monthly Ave for Dec 2011	0.84				

Source: Central Bank - Rates shown are Yearly Averages or Monthly Average Rates as appropriate
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