

## *Ireland's Trade Performance 2004-2011*

<i>Year</i>	<i>Merchandise €bn</i>			<i>Services €bn</i>			<i>Total</i>	<i>Total</i>	<i>Overall</i>
	<i>Imports</i>	<i>Exports</i>	<i>Surplus</i>	<i>Imports</i>	<i>Exports</i>	<i>Deficit</i>	<i>Imports</i>	<i>Exports</i>	<i>Surplus</i>
<b>2004</b>	<b>51.105</b>	<b>84.409</b>	<b>33.304</b>	<b>52.625</b>	<b>42.424</b>	<b>-10.201</b>	<b>103.730</b>	<b>126.833</b>	<b>23.103</b>
<b>2005</b> yearly change	57.465 12.44%	86.732 2.75%	29.267	57.521 9.30%	48.219 13.66%	-9.302	114.986 10.85%	134.951 6.40%	19.965
<b>2006</b> yearly change	60.857 5.90%	86.772 0.05%	25.915	63.867 11.03%	57.069 18.35%	-6.798	124.724 8.47%	143.841 6.59%	19.117
<b>2007</b> yearly change	63.486 4.32%	89.226 2.83%	25.740	69.081 8.16%	67.960 19.08%	-1.121	132.567 6.29%	157.186 9.28%	24.619
<b>2008</b> yearly change	57.585 -9.29%	86.394 -3.17%	28.809	75.617 9.46%	67.947 -0.02%	-7.670	133.202 0.48%	154.341 -1.81%	21.139
<b>2009</b> yearly change	45.061 -21.75%	84.239 -2.49%	39.178	75.186 -0.57%	67.134 -1.20%	-8.052	120.247 -9.73%	151.373 -1.92%	31.126
<b>2010</b> yearly change	45.668 1.35%	89.24 5.94%	43.572	80.931 7.64%	73.837 9.98%	-7.094	126.599 5.28%	163.077 7.73%	36.478
<b>Jan-Mar 2010</b>	<b>11.179</b>	<b>21.513</b>	<b>10.334</b>	<b>18.451</b>	<b>16.688</b>	<b>-1.763</b>	<b>29.63</b>	<b>38.201</b>	<b>8.571</b>
<b>Jan-Mar 2011</b>	<b>12.558</b>	<b>23.344</b>	<b>10.786</b>	<b>19.722</b>	<b>18.281</b>	<b>-1.441</b>	<b>32.280</b>	<b>41.625</b>	<b>9.345</b>
<b>Change on 10</b>	12.34%	8.51%	4.37%	6.89%	9.55%		8.94%	8.96%	9.03%

Table updated on a quarterly basis.

Source: Central Statistics Office (CSO), Merchandise: Mar 2011 Release, Services: Balance of Payments Mar 2011

*GW/NA July 2011*

## Ireland's Top 20 Merchandise Categories in 2010

EXPORTS	€Million	Rank	Percent of Total
<b>Total Exports - Merchandise</b>	<b>89,240</b>		
Of which the following represent the top 20			
Medical & pharm products	24,204	1	27%
Organic chemicals ( mainly for pharm sector)	19,064	2	21%
Pacemakers, cds, dvds & other digital media	5,499	3	6%
Softdrink Concentrate	5,462	4	6%
Computers. Computer parts & storage devices	4,515	5	5%
Medical Devices	3,270	6	4%
Electronic Components & intergrated circuits	3,080	7	3%
Shannon Free Airport Trade & Unclassified Trade	2,690	8	3%
Chemical materials & products	2,666	9	3%
Meat & meat preparations	2,407	10	3%
Infant foods & other misc. edible products	1,462	11	2%
Dairy Products	1,431	12	2%
Spirits/Whiskey, Beer/Cider & other Beverages	1,112	13	1%
Contact Lenses & other optical goods	1,111	14	1%
General Industrial Macinery & equipment & parts	1,111	15	1%
Petroleum, petroleum products & related materials	949	16	1%
Alumina, zinc & other ores and Scrap Metal	888	17	1%
Telecommunications & sound equipment	829	18	1%
Certain other misc products (incl. Estimates)	659	19	1%
Aircraft engines and parts	623	20	1%
Manufactures of Metals	495	21	1%

Table updated on a quarterly basis.

Source: CSO, Merchandise: Mar 2011 Release

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## Ireland's Top Services Categories in 2010

EXPORTS	€Million	Rank	Percent of Total
<b>Total Exports - Services</b>	<b>73,837</b>		
Of which the following represent the top 10			
Computer Services	28,186	1	38%
Trade related Business Services	8,505	2	12%
Insurance	7,777	3	11%
Other Unspecified Business Services	7,568	4	10%
Operational Leasing	6,260	5	8%
Financial Services	5,978	6	8%
Transport	3,605	7	5%
Tourism and Travel	3,075	8	4%
Royalties/Licences	1,695	9	2%
Other Services nes*	640	10	1%
Communications	548	11	1%

\* *Other services nes* : includes 'Government services', 'Personal, cultural, & recreational services', 'Construction services' and 'Any other services transacted between residents & non residents'.

Table updated on a quarterly basis.

Source: CSO Services: Balance of Payments June 2010

NA/NM July 2011

<b>Top 15 Merchandise Export Countries 2010</b>		
<b>Country</b>	<b>(€Million)</b>	<b>% of total</b>
USA	20,763.16	23%
Belgium	12,818.83	14%
Great Britain	12,453.89	14%
Germany	7,214.58	8%
France	4,492.53	5%
Spain	3,361.53	4%
Switzerland	3,557.42	4%
Netherlands	3,093.15	3%
Italy	2,713.16	3%
Japan	1,755.44	2%
China	1,672.57	2%
Northern Ireland	1,314.41	1%
Hong Kong	826.567	1%
Australia	775.989	1%
Malaysia	692.95	1%

Source: CSO, Merchandise: Mar 2011 Release

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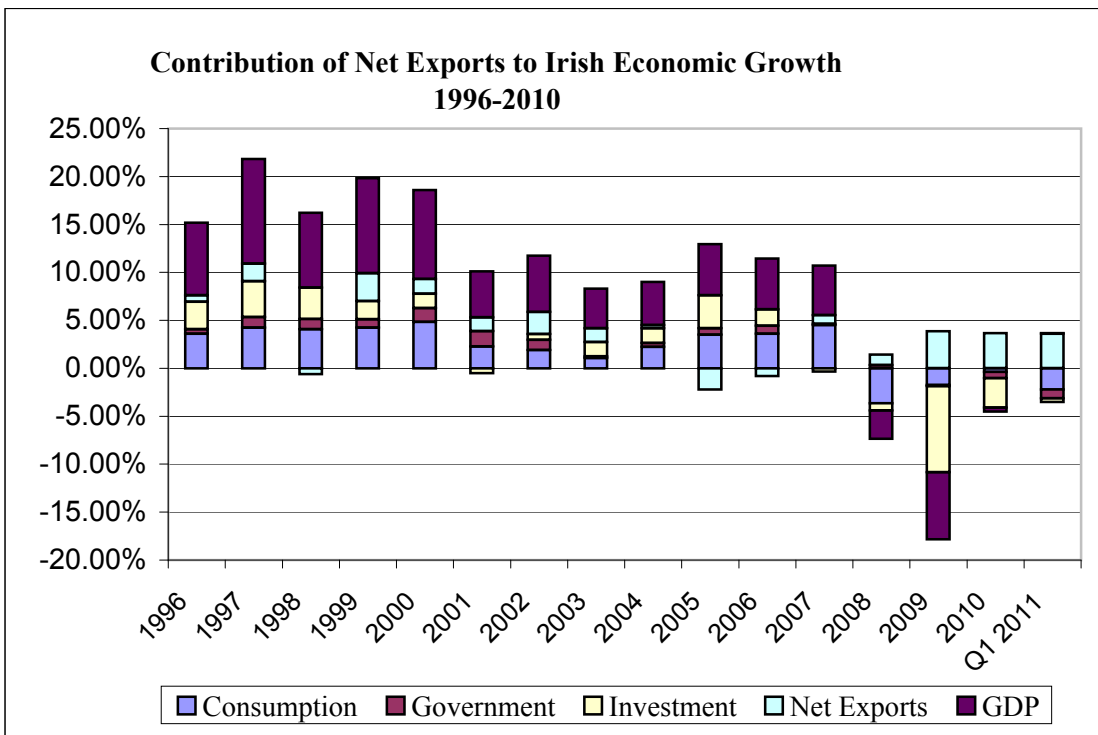
<b>Top 15 Service Export Countries 2009</b>		
<b>Country</b>	<b>€Million</b>	<b>% of Total</b>
United Kingdom	13,458	20%
Germany	6,510	10%
France	4,453	7%
Italy	4,351	7%
USA	4,200	6%
Netherlands	3,001	5%
Spain	2,239	3%
Switzerland	1,680	3%
Belgium	1,575	2%
China	1,512	2%
Bermuda	1,369	2%
Sweden	1,216	2%
Russia	964	1%
Japan	928	1%
Luxembourg	847	1%

Source: CSO Services Exports and Imports Release Oct 2010

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**Contribution of Net Exports to Irish Economic Growth, 1996-2011**

	Consumption	Government	Investment	Net Exports	GDP
<b>1996</b>	3.59%	0.48%	2.88%	0.65%	7.60%
<b>1997</b>	4.25%	1.10%	3.74%	1.83%	10.92%
<b>1998</b>	4.05%	1.08%	3.28%	-0.62%	7.80%
<b>1999</b>	4.25%	0.86%	1.91%	2.91%	9.92%
<b>2000</b>	4.84%	1.44%	1.50%	1.51%	9.30%
<b>2001</b>	2.26%	1.61%	-0.52%	1.45%	4.79%
<b>2002</b>	1.90%	1.08%	0.59%	2.30%	5.87%
<b>2003</b>	1.07%	0.15%	1.52%	1.42%	4.16%
<b>2004</b>	2.25%	0.39%	1.52%	0.35%	4.51%
<b>2005</b>	3.49%	0.68%	3.43%	-2.25%	5.34%
<b>2006</b>	3.59%	0.86%	1.68%	-0.82%	5.31%
<b>2007</b>	4.49%	0.13%	-0.36%	0.92%	5.18%
<b>2008</b>	-3.65%	0.34%	-0.75%	1.09%	-2.97%
<b>2009</b>	-1.74%	-0.14%	-8.97%	3.86%	-6.99%
<b>2010</b>	-0.37%	-0.67%	-3.06%	3.67%	-0.43%
<b>Q1 2011</b>	-2.20%	-0.95%	-0.38%	3.59%	0.06%



**GDP at Constant Market Prices chainlinked annually and referenced to 2009**

## Key Exchange Rate Fluctuations which may impact Trade Trends

<i>Euro (€) against Dollar (\$)</i>					
<i>Year on Year Rate Fluctuations</i>			<i>Year To Current Rate Fluctuations</i>		
1999	1.07		1999	Jun 2011*	35%
2000	0.92	-14%	2000	Jun 2011*	57%
2001	0.90	-2%	2001	Jun 2011*	60%
2002	0.94	4%	2002	Jun 2011*	53%
2003	1.13	20%	2003	Jun 2011*	27%
2004	1.24	10%	2004	Jun 2011*	16%
2005	1.24	0%	2005	Jun 2011*	16%
2006	1.26	2%	2006	Jun 2011*	14%
2007	1.37	9%	2007	Jun 2011*	5%
2008	1.47	7%	2008	Jun 2011*	-2%
2009	1.39	-5%	2009	Jun 2011*	4%
2010	1.33	-4%	2010	Jun 2011*	8%
<b>Jun 2011</b>	1.44				

All Rates from Central Bank - Yearly Average Rates - except where denoted  
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<i>Euro (€) against Pound Sterling (£)</i>					
<i>Year on Year Rate Fluctuations</i>			<i>Year To Current Rate Fluctuations</i>		
1999	0.66		1999	Jun 2011*	35%
2000	0.61	-8%	2000	Jun 2011*	46%
2001	0.62	2%	2001	Jun 2011*	44%
2002	0.63	2%	2002	Jun 2011*	41%
2003	0.69	10%	2003	Jun 2011*	29%
2004	0.68	-1%	2004	Jun 2011*	31%
2005	0.68	0%	2005	Jun 2011*	31%
2006	0.68	0%	2006	Jun 2011*	31%
2007	0.68	0%	2007	Jun 2011*	31%
2008	0.80	18%	2008	Jun 2011*	11%
2009	0.89	11%	2009	Jun 2011*	0%
2010	0.86	-3%	2010	Jun 2011*	3%
<b>Jun 2011</b>	0.89				

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